

Approved Oil & Soundview Energy

Market Announcement

September 20, 2016

The Approved Oil & Soundview Energy Wholesale Group is pleased to introduce its newest team additions: **Daniel Falcone** and **Jim Clifford**. Dan and Jim will be focused on serving wholesale accounts by maintaining consistent direct communication to ensure each client's customized needs are being prioritized each day. Both possess years of valuable industry experience and will be readily available to provide customer support!



Daniel Falcone

Over the past 20+ years, Daniel has been active in nearly every facet of the downstream petroleum space. As a former owner of a NYH retail oil company, he intimately understands the needs of the market, ranging from supply reliability to operational flexibility. More recently, Daniel has dedicated himself to becoming a pioneer in the burgeoning biodiesel & renewable fuel industry. He joins us from the Renewable Energy Group where he amassed an immense understanding of the physical and financial incentives associated with renewable fuels. **"Value Add.** This is what I plan to bring to the wholesale community. My goal is to further the group's goal of being an industry leader in creative price offerings and utilize my expertise to unleash the hidden values of the renewable space within each customer's book."

Contact Details:

Cell Phone: (917) 533-4853

Email: dfalcone@sve-approved.com

Jim Clifford

Jim joins the team with a proven track record developed over his 30+ years served with the Hess Corporation and Direct Energy. His extensive knowledge of the New York Harbor, Northeast and Mid-Atlantic markets will be leveraged to create value for Approved Oil's existing and prospective customers. "My approach is always centered on building **long-term mutually beneficial** relationships. I am excited to join a team with a reputation built upon excellence in service and plan to enhance this brand identity."

Contact Details:

Cell Phone: (917) 589-7025

Email: jclifford@sve-approved.com



The Approved Oil & Soundview Energy Wholesale Group